



GROWTH CATALYST FOR ASIA PACIFIC

**RANKED
TOP 6 IN APAC**



ABOUT AVALON CONSULTING

Avalon Consulting, setup in 1989, is among Asia's top-rated international management consulting firms that advises clients on Strategy, Performance Improvement, Business Transformation and Transaction Support. Our sector expertise includes Agri-business, Automotive, Chemicals, Construction, Consumer goods, Healthcare etc. With offices in Singapore, Mumbai, Delhi, Chennai and Bangalore, Avalon serves clients across India, Middle East, South East Asia, China, Europe and the US. Avalon Consulting is proud to announce a partnership with Cordence Worldwide, a global management consulting partnership. With this partnership, Avalon becomes the 11th member firm of the partnership, which now has 3000+ professionals, a presence in 23 countries through 70+ network offices around the world. For more details [click here](#).

Connect with Avalon Consulting on **Twitter, Facebook and LinkedIn** to receive interesting insights and updates.

✓ Strategy:

- **Corporate Strategy:**
 - Group Portfolio and Diversification Strategy
 - Identification and harnessing of synergies between businesses
 - Shared Services Strategy
 - Talent Strategy

• Business Strategy:

- Feasibility Assessments
- Product Strategy
- Market Strategy
- Channel Strategy

✓ Transactions

- Strategic Due Diligence
- Acquisition Search
- Synergy Evaluation
- Post Acquisition Planning
- Divestment Strategy

Service Capabilities



✓ Performance Improvement:

- Sales Force Effectiveness
- Pricing Optimisation
- Supply Chain and Logistics Efficiency
- Sourcing/ Purchasing Enhancement
- Production Efficiency Improvement
- Strategic Cost Management

✓ Transformation

- Organizational Design
- Talent Management
- Change Management
- Process Improvement
- Management Dashboard

OUR AREAS OF EXPERTISE

We combine profound industry knowledge with deep functional expertise



WHY CLIENTS HIRE US?

CUSTOMER CENTRICITY



DEEP EXPERTISE



ACTIONABLE SOLUTIONS



COLLABORATIVE APPROACH



Global Perspective + Local Knowledge

- ✓ Clients in 15+ countries
- ✓ Executed work in 85+ countries around the world including 16 countries in APAC
- ✓ Deep partnerships in the region ie Indonesia, China and Singapore
- ✓ APAC operations led by Girija Pande who is a highly regarded professional with over three decades of leadership experience across 14 countries in APAC

EXAMPLES OF OUR WORK (click below to read more)

REGION: ASIA PACIFIC

- ✓ [Entry strategy into a niche skincare segment in Malaysia for a leading APAC based consumer goods company](#)
- ✓ [Five year strategic plan for a market leader in packaged water in Indonesia](#)
- ✓ [Entry strategy and partner search in the Indonesian auto component industry](#)
- ✓ [Entry strategy into the China wheels market](#)
- ✓ [Opportunity in heavy forgings in China](#)
- ✓ [Improving market share for a construction steel manufacturer in Vietnam](#)
- ✓ [Several partner search engagements in the areas of Offshore Oil and Gas, consumer goods and manufacturing in the region](#)

CLIENT TESTIMONIALS

“ We were very happy to have worked with Avalon Consulting in Malaysia. The team derived value from the insights they provided ”

**Senior President,
Thai Peroxide**

“ Avalon Consulting provided us insights across key APAC markets. We appreciated the quality of the engagement ”

**- Managing Director,
Wipro Unza**

“ Avalon has always delivered unique and practical insights and served as a great thought partner for us. Besides, they have been instrumental in supporting our business development efforts for our portfolio companies in India through their extensive network ”

**- Managing Director,
American Securities, China**

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