



GROWTH CATALYST FOR ASIA PACIFIC

ABOUT AVALON CONSULTING 12 Offices | 7 Cities | 4 Countries

- One of Asia's Top 10 Management Consulting firms
- 25 yrs experience in delivering implementable solutions to Local, Regional and MNC clients across APAC, India and Middle East
- Part of a 1,500 person group having a presence in Consulting, Research and Analytics across 12 offices in 7 cities and 4 countries

OUR AREAS OF EXPERTISE

We combine profound industry knowledge with deep functional expertise



SERVICE CAPABILITIES

- Strategy
 - Business Unit Strategy
 - Project Feasibility
 - Product and Channel Strategy
- Performance Improvement
 - Supply Chain Efficiency
 - Sales and Distribution
 - Sourcing Enhancement
 - Pricing Optimisation
 - Strategic Cost Management
- Transformation
 - Organizational Design
 - Talent Management
 - Change Management
 - Process Improvement
 - Management Dashboard
- Transactions
 - Strategic Due Diligence
 - Acquisition Search
 - Synergy Evaluation
 - Post Acquisition Planning
 - Divestment Strategy

WHY CLIENTS HIRE US?

We are Flexible
and Collaborative

We have Deep
Regional Experience

We Implement
Solutions

Global Perspective + Local Knowledge

- Clients in 15+ countries
- Executed work in 85+ countries around the world including 16 countries in APAC
- Deep partnerships in the region ie Indonesia, China and Singapore
- APAC operations led by Girija Pande who is a highly regarded professional with over three decades of leadership experience across 14 countries in APAC

EXAMPLES OF OUR WORK (click below to read more)

REGION: ASIA PACIFIC

- [Entry strategy into a niche skincare segment in Malaysia for a leading APAC based consumer goods company](#)
- Five year strategic plan for a market leader in packaged water in Indonesia
- [Entry strategy and partner search in the Indonesian auto component industry](#)
- Entry strategy into the China wheels market
- [Opportunity in heavy forgings in China](#)
- [Improving market share for a construction steel manufacturer in Vietnam](#)
- Several partner search engagements in the areas of Offshore Oil and Gas, consumer goods and manufacturing in the region

CLIENT TESTIMONIALS

I am happy to say that the work was of outstanding quality. Avalon helped us understand in a well structured manner an otherwise esoteric industry

- VP Business Development,
CRH

I can give the people at Avalon a very strong endorsement as highly professional, competent and thorough business consultants.

- Director, S&M (Pharma),
DSM NUTRITIONAL PRODUCTS

Not only was the standard of work outstanding and well aligned with our objectives, but the reports were also delivered in a timely fashion.

- Director, Bunder Diamond Proj.,
RIO TINTO

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